

Netra Enterprise

Packaging, feature boundary, and recommended pricing.

SOURCE-AVAILABLE DATAPLANE. ENTERPRISE OPERATIONS.

COMMUNITY

Free for evaluation and non-production use under the Zyvor Production License v1.0: eBPF observability, lease-bounded emergency enforcement, packet capture, Linux network diagnostics, HA, basic SIEM export, AI/MCP, ChatOps, GitOps, and in-cluster fleet visibility.

ENTERPRISE

Multi-cluster command, enterprise identity and RBAC, durable retention, policy governance, compliance evidence, managed integrations, certified releases, and accountable support.

COMMERCIAL RECOMMENDATION

- Sell Netra Enterprise as an annual subscription priced by managed nodes and clusters.
- Do not charge by user, packet, flow, API call, data volume, or dashboard seat.
- Keep the existing capabilities in Community. Do not restrict the current repository.
- Use a paid production pilot as the first transaction and credit it against year one on conversion.
- Every order form must mark each commercial module as GA, beta, or committed roadmap.

NETRA
ENTERPRISE
RECOMMENDED ENTRY

INR 30 lakh / USD 36,000
PER YEAR

Up to 200 nodes, 10 clusters, and 3 sites. Includes 24×7 P1 support with a one-hour response target.

Scope basis: Netra repository commit a37b996, reviewed 17 September 2026. This proposal keeps all current functionality in Community.

Paid capabilities worth building

Enterprise operations around the existing Netra dataplane. Community stays intact.

CAPABILITY	CUSTOMER VALUE	LAUNCH PACKAGE
Multi-cluster command center	One view for clusters, sites, node coverage, health, and policy state.	Cluster registration, inventory, cross-cluster drift, and delegated views.
Enterprise identity	Replace shared API-key operations with corporate identity and scoped access.	OIDC, SAML, SCIM, RBAC by organization, cluster, and namespace.
Policy governance	Control high-risk emergency actions across distributed teams.	Central policy bundles, approvals, maintenance windows, signed changes, and rollout status.
Durable data	Turn bounded local state into searchable operational history.	External telemetry and audit store, retention tiers, backup, restore, and export replay.
Compliance evidence	Give security teams recurring proof without manual assembly.	Scheduled evidence packs, policy history, access reports, and coverage attestations.
Managed integrations	Operationalize Netra inside existing SOC and ITSM workflows.	Splunk, Sentinel, Elastic, ServiceNow, Jira, and PagerDuty integration packs.
Certified delivery	Reduce production and upgrade risk.	Signed artifacts, SBOM, CVE advisories, compatibility matrix, LTS channels, and offline bundles.
Accountable support	Give customers an escalation path and deployment ownership.	SLAs, architecture reviews, upgrade guidance, incident assistance, and TAM options.

DO NOT MOVE OUT OF COMMUNITY

- Standalone eBPF observability and Linux/Kubernetes coverage
 - Lease-bounded emergency firewall and fail-open safety
 - TCP, DNS, drop, congestion, and sysctl diagnostics
 - Packet capture, pcap export, and in-browser analysis
- Existing active/passive HA and persistence
 - Existing basic SIEM export, webhooks, ChatOps, AI/MCP, and GitOps
 - In-cluster node inventory and BPF program coverage

Annual subscription

Use the node or cluster limit reached first. Unlimited administrators are included.

EDITION	ANNUAL PRICE	CAPACITY	SUPPORT	BEST FIT
Community	Free (non-production)	Unlimited non-production nodes; single deployment	Community	Labs, evaluation, and testing
Enterprise Essentials	INR 12 lakh / USD 15k	50 nodes; 3 clusters; 1 site	8×5; next business day	Initial production deployment
Enterprise	INR 30 lakh / USD 36k	200 nodes; 10 clusters; 3 sites	24×7 P1; 1 hour	Regulated and multi-cluster teams
Enterprise Scale	INR 60 lakh / USD 72k	1,000 nodes; 25 clusters; 10 sites	24×7 P1; 30 min + TAM	Large estates and critical networks
Sovereign / MSP	INR 1.2 crore / USD 145k+	Custom	Mission-critical	Air-gapped, sovereign, and service providers

LAUNCH OFFER

PILOT Paid production pilot INR 5-10 lakh / USD 6k-12k 90 days; up to 25 nodes and 2 clusters. Credit 100% to year one if signed within 60 days.	FOUNDING Founding Enterprise customer INR 24 lakh / USD 29k Up to 200 nodes and 10 clusters. Implementation included. Two-year price protection. First three approved reference customers.	STANDARD Standard Enterprise INR 30 lakh / USD 36k Default commercial package after the founding program.
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COMMERCIAL TERMS

- Annual subscriptions are prepaid.
- Three-year prepaid commitment: 10% discount. Five-year prepaid commitment: 15% discount.
- GST, withholding, travel, cloud consumption, and third-party licences are extra.
- Expansion is quoted before capacity is exceeded. Avoid surprise metered bills.
- Community is licensed under the Zyvor Production License v1.0: free for evaluation and non-production use. Production use needs a commercial license, and Enterprise modules use a Zyvor commercial EULA.

Services stay separate

Keep implementation and custom work separate from recurring subscription revenue.

SERVICE	RECOMMENDED PRICE	SCOPE
Enterprise assessment	INR 2-5 lakh / USD 2.5k-6k	Architecture, kernel, BPF, Kubernetes, and security readiness.
Production pilot	INR 5-10 lakh / USD 6k-12k	Up to 25 nodes and 2 clusters for 90 days.
Standard implementation	INR 5-15 lakh / USD 6k-18k	Installation, configuration, integrations, and handover.
Air-gapped setup	INR 10 lakh / USD 12k + 20%	Offline registry, release bundle, and controlled update process. Annual premium on the subscription.
Custom integration	INR 2-10 lakh / USD 2.5k-12k	One scoped enterprise connector or workflow.
Training	INR 1.5-3 lakh / USD 1.8k-3.6k	Remote technical cohort and operating runbooks.
On-site engineering	INR 1.25 lakh / USD 1.5k per day	Travel and taxes extra.

SUPPORT RESPONSE TARGETS

SEVERITY	ESSENTIALS	ENTERPRISE	SCALE	COMMITMENT
P1 Critical	4 business hours	1 hour, 24×7	30 minutes, 24×7	Continuous engagement until stabilized
P2 High	1 business day	4 hours	2 hours	Business hours or contracted coverage
P3 Normal	2 business days	1 business day	8 business hours	Targeted remediation plan
P4 Request	5 business days	3 business days	2 business days	Guidance or roadmap response

Commit to response and active engagement. Do not promise guaranteed resolution times.

Ship what you can support

The commercial proposal should reflect what is actually ready to operate and support.

NOW: COMMUNITY

Keep and harden the current repository: eBPF dataplane, firewall, diagnostics, capture, HA, exports, AI/MCP, ChatOps, GitOps, and in-cluster fleet.

ENTERPRISE V1

Multi-cluster controller, OIDC/SAML/SCIM, scoped RBAC, durable storage, policy governance, compliance evidence, managed connectors, certified build pipeline, and support operations.

POST-GA

MSP multi-tenancy, delegated customer portals, white-label, cross-region federation, advanced behavior analytics, and FIPS validation after technical and commercial demand is proven.

RELEASE GATES BEFORE THE FIRST ENTERPRISE CONTRACT

- Define Community and Enterprise repositories, build provenance, and commercial licence enforcement under the Zyvor Production License.
- Publish a support matrix for Linux kernels, Kubernetes versions, CNIs, CPU architectures, and storage backends.
- Create signed release artifacts, SBOMs, a CVE response policy, upgrade/rollback procedures, and an enterprise release channel.
- Run live-kernel verification for features documented as build/test verified but not yet live-kernel verified.
- Establish support intake, severity definitions, on-call ownership, escalation paths, and customer communication templates.
- Attach a module availability schedule to every proposal. Do not contract FIPS, MSP multi-tenancy, or roadmap features before they are deliverable.

RECOMMENDED CUSTOMER JOURNEY

01

Assessment

Readiness and architecture plan.

02

Paid pilot

Production-like deployment with success criteria.

03

Subscription

Enterprise software, implementation, and support.

04

Expansion

More nodes, clusters, sites, and integrations.